

News Release

For Release: 30 January 2019

ANZ ranked number one for overall relationship quality in Asia for second year

ANZ today announced it has retained its No. 1 position for overall quality in relationships in Asia for the second consecutive year, according to the latest Greenwich Associates Large Corporate Banking study.

The independent annual survey interviewed close to 800 companies across 11 markets in Asia with turnover of more than US\$500 million per year.

The bank also ranked No. 1 as a quality leader in China and Hong Kong for the second year, and the top 5 corporate bank in Asia.

Greenwich Associates measures the banks based on overall market penetration in Asia, excluding Australia, New Zealand and Japan. The survey defines overall quality as quality of the relationship at both an institution and individual relationship manager level. The time period reflects ANZ's performance in 2018.

Farhan Faruqui, Group Executive International, said: "As our international strategy has become more targeted and focused on Institutional customers, we are pleased to be recognised by Greenwich Associates once again for our consistent efforts in providing highquality customer advice and services in a highly competitive industry."

"ANZ is committed to our business in Asia, which remains at the heart of our Institutional strategy of supporting customers with trade and capital flows in the region."

In December 2018, ANZ was also named Asian Bank of the Year by *IFR Asia*, a trade publication under the Thomson Reuters group.

Visit www.greenwich.com to read the full Greenwich Leaders Awards report for Asian Large Corporate Banking & Cash Management.

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