

ANZ-ROY MORGAN AUSTRALIAN CONSUMER CONFIDENCE MEDIA RELEASE

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CONSUMER CONFIDENCE: UP, DOWN, UP, DOWN

- The recent sawtooth pattern of headline ANZ-Roy Morgan Australian Consumer Confidence
 has continued, with the latest reading down 0.8% and entirely reversing the prior week's
 gain. The details were mixed, with gains in views towards current financial and future
 economic conditions partially offsetting falls in the remaining subindices.
- Households' optimism towards current financial conditions improved 0.5% last week, on the back of a 2.9% increase in the previous week. Meanwhile, households were less optimistic about future financial conditions, which decreased 1.3%.
- Consumers' assessment of current economic conditions declined 2.7% last week, partially unwinding the 4.1% gain in the previous week. Meanwhile, views towards future economic conditions were up 1.4% last week following a 0.3% rise in the previous week.
- The 'time to buy a household item' subindex fell 1.7% its third consecutive weekly
 decline to its lowest point in 16 weeks. Four week moving average inflation expectations
 edged back up to 4.3%.

ANZ HEAD OF AUSTRALIAN ECONOMICS, DAVID PLANK, COMMENTED:

"Disappointingly, confidence was unable to hold on to its previous gain. Last week's positive surprise on retail sales may have been outweighed by news of the decline in house prices and slowing housing credit. The drop means the recent sawtooth pattern in confidence continues. But looking through this recent pattern, confidence has generally been rising since April. The strong Q2 retail sales print was consistent with this rise in consumer confidence.

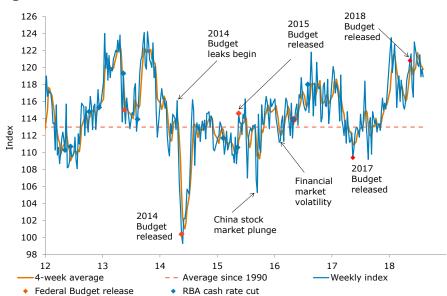
Given the fall in house prices, high levels of household debt and an already low savings rate future consumption growth is likely to depend heavily on wage growth. On this front, we look to the WPI print out on 15 August, to provide some comfort that wages growth is past its bottom and will gradually move up."

Figure 1. ANZ-Roy Morgan Australian Consumer Confidence and inflation expectations

| Last week (4-5 August) | Weekly change, % | Four-week average | Monthly average since 1990 | Inflation expectations (four-week ma) |
|---------------------------|---------------------|-------------------|----------------------------|---|
| 118.9 | -0.8% | 119.8 | 113.0 | 4.3% |

Data collected last weekend (Saturday and Sunday), based on around 1,000 face-to-face interviews. Not seasonally adjusted. Further data history on page 5.

Figure 2. Confidence fell 0.8% last week



130

120

100

100

100

100

11

12

13

14

15

16

17

18

Confidence in financial conditions (4 week moving average)

Confidence in economic conditions (4 week moving average)

Long run average

Long run average

Figure 3. Aggregate economic conditions weakened a touch in July

Note: Financial conditions index is an average of 'financial situation compared to a year ago' and 'financial situation next year' sub-indices. Economic conditions index is an average of 'economic conditions in 12 months' and 'economic conditions in five years' sub-indices.

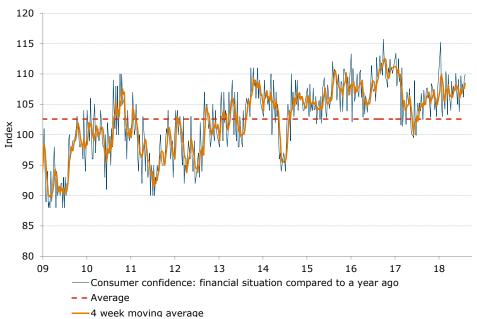
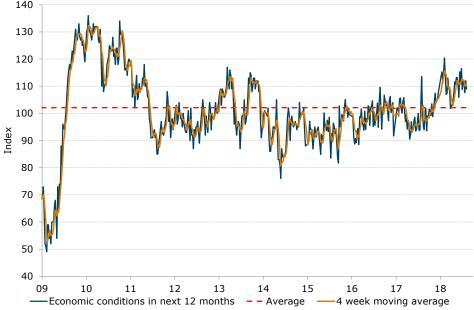


Figure 4. Views towards current finances are at an eleven week high.

E 115 Consumer confidence: financial situation in the next 12 months – – Average -4 week moving average

Figure 5. Sentiment around future financial conditions fell 1.3%.

Figure 6. Sentiment towards current economic conditions decreased 2.7% $_{\rm 140}$ $_{\rm \top}$



-Consumer confidence: economic conditions in next 5 years —4 week moving average

Figure 7. ...though views towards future economic conditions were up 1.4%

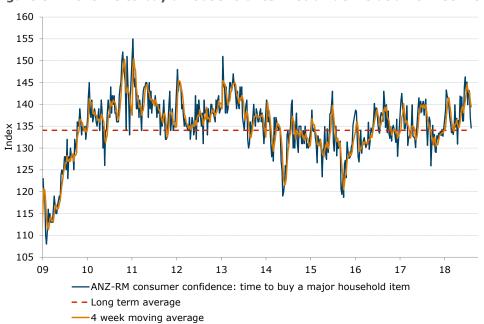
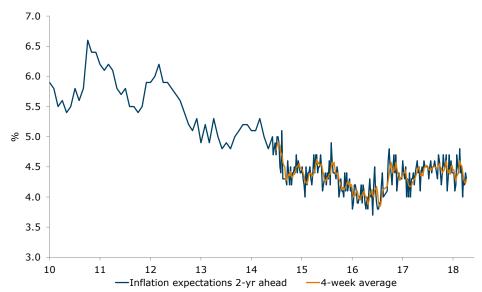


Figure 8. The 'time to buy a household item' subindex is at a 16-week low

Figure 9. Four-week moving average inflation expectations edged up to 4.3%



* Data from Oct-2014 is weekly. Data prior to that is monthly.

Table 1. ANZ-Roy Morgan Australian Consumer Confidence

| | Headlin | Headline index Subindicies | | | | | | Inflation Expectations |
|------------------------|----------------|-----------------------------|---|----------------------------------|----------------------------------|---|--|--|
| | Last week | 4-week moving average | 1. Financial situation compared to a year ago | 2. Financial situation next year | 3. Economic conditions next year | 4. Economic conditions next 5 years | 5. Time to buy a major household item | 6. Inflation expectations 2-year ahead (%) |
| Avg since 2001 | 116 | _ | 102 | 124 | 105 | 114 | 135 | |
| 2010 avg | 124 | - | 101 | 127 | 124 | 130 | 139 | 5.7 |
| 2011 avg 2012 avg | 114 113 | - | 97 99 | 117 118 | 101 97 | 116 113 | 140 138 | 6.0 5.8 |
| 2012 avg | 119 | - | 104 | 128 | 106 | 118 | 139 | 5.0 |
| 2014 avg 2015 avg | 111 112 | - | 104 107 | 121 124 | 94 94 | 106 106 | 132 131 | 4.9 4.4 |
| 2015 avg | 115 | - | 109 | 127 | 99 | 108 | 134 | 4.1 |
| 8-Jan-17 | 120.1 | 116.9 | 113.4 | 132.9 | 102.0 | 111.3 | 141.0 | 4.1 |
| 15-Jan-17 22-Jan-17 | 119.3 117.0 | 117.9 117.5 | 108.0 108.8 | 132.0 128.0 | 102.0 100.0 | 112.0 109.3 | 142.5 138.9 | 4.6 4.8 |
| 29-Jan-17 | 118.1 | 118.6 | 112.5 | 128.2 | 105.4 | 106.0 | 138.3 | 4.5 |
| 5-Feb-17 12-Feb-17 | 117.5 116.4 | 118.0 117.3 | 108.7 109.8 | 127.9 125.6 | 105.7 101.7 | 111.0 110.2 | 134.4 134.5 | 4.4 4.2 |
| 19-Feb-17 | 113.7 | 116.4 | 101.6 | 126.0 | 100.1 | 104.8 | 136.3 | 4.5 |
| 26-Feb-17 5-Mar-17 | 119.1 113.9 | 116.7 115.8 | 111.0 101.4 | 133.9 125.6 | 104.5 105.8 | 106.6 106.2 | 139.7 130.6 | 4.7 4.4 |
| 12-Mar-17 | 113.1 | 115.0 | 104.5 | 121.3 | 100.3 | 107.0 | 132.3 | 4.7 |
| 19-Mar-17 26-Mar-17 | 112.0 113.8 | 114.5 113.2 | 105.5 104.6 | 121.2 124.8 | 97.0 99.6 | 103.3 106.2 | 132.8 133.4 | 4.1 4.3 |
| 2-Apr-17 | 111.1 | 112.5 | 101.7 | 122.2 | 94.2 | 103.0 | 134.1 | 4.4 |
| 9-Apr-17 | 114.8 | 112.9 | 107.0 | 123.9 | 97.5 | 105.7 | 139.9 | 4.3 |
| 16-Apr-17 23-Apr-17 | 112.6 111.2 | 113.1 112.4 | 106.2 104.9 | 127.3 126.5 | 95.6 90.5 | 101.4 101.6 | 132.7 132.5 | 4.3 4.3 |
| 30-Apr-17 | 111.3 112.3 | 112.5 | 107.6 | 121.9 | 92.3 | 102.3 | 132.3 | 4.6 |
| 7-May-17 14-May-17 | 112.3 109.4 | 111.9 111.1 | 104.1 100.8 | 123.4 118.5 | 96.9 93.1 | 107.3 101.4 | 130.1 133.3 | 4.4 4.3 |
| 21-May-17 | 110.5 112.2 | 110.9 111.1 | 100.0 99.9 | 120.3 118.3 | 93.9 97.2 | 102.0 106.7 | 136.3 139.1 | 4.5 4.0 |
| 28-May-17 4-Jun-17 | 112.2 | 111.1 | 99.5 | 121.5 | 98.6 | 103.3 | 141.5 | 4.0 |
| 11-Jun-17 | 112.9 | 112.1 | 108.9 | 123.3 | 93.5 | 100.6 | 138.0 | 4.0 4.4 |
| 18-Jun-17 25-Jun-17 | 112.4 111.8 | 112.6 112.5 | 100.1 99.9 | 123.6 121.5 | 94.1 96.4 | 103.4 103.0 | 140.7 138.2 | 4.4 |
| 2-Jul-17 | 114.5 | 112.9 | 103.7 | 122.5 | 100.0 | 106.1 | 140.0 | 4.3 |
| 9-Jul-17 16-Jul-17 | 113.0 112.5 | 112.9 113.0 | 105.2 103.3 | 121.5 126.0 | 93.8 93.8 | 103.5 101.8 | 140.7 137.5 | 4.3 4.4 |
| 23-Jul-17 | 115.1 | 113.8 | 105.2 | 124.6 | 101.2 | 104.5 | 140.0 | 4.2 |
| 30-Jul-17 6-Aug-17 | 118.4 113.7 | 114.8 114.9 | 103.9 106.8 | 123.5 120.7 | 113.6 101.4 | 113.1 104.9 | 141.2 134.7 | 4.4 4.5 |
| 13-Aug-17 | 111.7 | 114.7 | 104.7 | 123.0 | 95.3 | 105.1 | 130.6 | 4.6 |
| 20-Aug-17 27-Aug-17 | 109.2 113.5 | 113.3 112.0 | 102.5 107.3 | 116.5 124.0 | 93.9 99.2 | 98.0 100.2 | 135.1 137.1 | 4.4 4.5 |
| 3-Sep-17 | 114.1 | 112.1 | 105.2 | 121.9 | 101.8 | 105.7 | 136.2 | 4.1 4.4 |
| 10-Sep-17 17-Sep-17 | 109.8 114.8 | 111.7 113.1 | 104.9 107.6 | 126.4 126.0 | 93.6 99.0 | 98.1 110.8 | 125.9 130.9 | 4.5 |
| 24-Sep-17 | 114.1 | 113.2 | 107.7 | 125.0 | 99.1 | 103.6 | 135.2 | 4.4 4.6 |
| 1-0ct-17 8-0ct-17 | 113.4 113.8 | 113.0 114.0 | 106.0 106.7 | 123.0 123.4 | 101.6 101.2 | 105.7 104.7 | 130.7 133.1 | 4.5 |
| 15-Oct-17 22-Oct-17 | 112.4 | 113.4 | 105.0 | 126.5 | 99.2 | 102.2 | 129.1 | 4.5 4.5 |
| 29-Oct-17 | 113.3 113.4 | 113.2 113.2 | 102.9 108.4 | 125.4 123.0 | 103.5 98.8 | 105.8 104.2 | 129.0 132.8 | 4.5 |
| 5-Nov-17 | 112.6 | 112.9 | 107.9 | 120.9 | 100.9 | 101.3 | 132.1 | 4.3 |
| 12-Nov-17 19-Nov-17 | 114.8 116.4 | 113.5 114.3 | 106.9 106.5 | 120.9 124.5 | 104.4 107.4 | 108.4 110.6 | 133.4 133.1 | 4.5 4.6 |
| 26-Nov-17 | 115.0 | 114.7 | 104.1 | 126.5 | 103.8 | 107.0 | 133.8 | 4.4 4.5 |
| 3-Dec-17 10-Dec-17 | 115.8 115.1 | 115.5 115.6 | 105.9 103.0 | 127.1 123.5 | 104.7 105.6 | 108.5 109.4 | 132.9 134.3 | 4.5 |
| 17-Dec-17 | 116.5 | 115.6 | 106.7 | 124.1 | 108.1 | 110.6 | 132.7 | 4.6 |
| 7-Jan-18 14-Jan-18 | 122.0 123.5 | 117.4 119.3 | 112.9 115.2 | 129.3 129.0 | 113.7 115.3 | 115.2 114.6 | 138.6 143.3 | 4.3 4.7 |
| 21-Jan-18 28-Jan-18 | 119.4 120.9 | 120.4 121.5 | 104.7 103.0 | 126.2 126.8 | 111.2 115.6 | 113.1 117.8 | 141.9 141.3 | 4.6 4.4 |
| 4-Feb-18 | 122.7 | 121.6 | 108.7 | 127.5 | 120.4 | 117.3 | 139.5 | 4.2 |
| 11-Feb-18 18-Feb-18 | 119.5 115.3 | 120.6 119.6 | 105.9 104.2 | 125.2 123.6 | 113.2 107.0 | 116.5 106.3 | 136.9 135.6 | 4.4 4.7 |
| 25-Feb-18 | 117.9 | 118.9 | 110.4 | 125.5 | 107.4 | 112.7 | 133.5 | 4.5 |
| 4-Mar-18 11-Mar-18 | 119.0 116.0 | 117.9 117.1 | 109.3 103.3 | 124.6 123.4 | 112.9 108.9 | 113.7 111.5 | 134.4 133.1 | 4.5 4.7 |
| 18-Mar-18 | 118.5 | 117.9 | 109.9 | 126.6 | 109.2 | 112.8 | 134.2 | 4.1 |
| 25-Mar-18 1-Apr-18 | 117.4 115.5 | 117.7 116.9 | 106.5 105.6 | 130.2 127.2 | 101.8 102.5 | 108.7 107.5 | 139.9 134.8 | 4.3 4.7 |
| 8-Apr-18 | 115.1 | 116.6 | 104.0 | 122.9 | 103.4 | 108.3 | 136.8 | 4.4 |
| 15-Apr-18 22-Apr-18 | 116.0 118.4 | 116.0 116.3 | 108.8 106.2 | 127.2 129.2 | 103.9 107.4 | 109.3 112.8 | 130.9 136.3 | 4.6 4.4 |
| 29-Apr-18 | 119.2 | 117.2 | 108.0 | 129.5 | 111.6 | 112.0 | 135.1 | 4.4 |
| 6-May-18 13-May-18 | 119.6 120.8 | 118.3 119.5 | 107.1 107.9 | 125.3 127.1 | 110.6 113.20 | 113.3 117.5 | 141.9 138.1 | 4.4 4.1 |
| 20-May-18 | 121.6 | 120.3 | 110.1 | 127.8 | 113.20 | 115.3 | 141.7 | 4.2 |
| 27-May-18 3-Jun-18 | 117.7 116.5 | 119.9 119.2 | 107.1 105.0 | 122.5 126.5 | 110.5 105.9 | 112.4 108.6 | 136.2 136.2 | 4.7 4.5 |
| 10-Jun-18 | 123.0 | 119.7 | 109.1 | 128.5 | 115.3 | 118.0 | 144.0 | 4.4 |
| 17-Jun-18 24-Jun-18 | 122.1 121.4 | 119.8 120.8 | 103.8 106.7 | 132.5 123.9 | 110.9 116.5 | 117.0 117.0 | 146.3 143.0 | 4.8 4.4 |
| 1-Jul-18 | 120.4 | 121.7 | 109.7 | 124.2 | 108.8 | 114.1 | 145.1 | 4.5 |
| 8-Jul-18 15-Jul-18 | 120.1 121.5 | 121.0 120.9 | 106.7 108.3 | 126.1 126.7 | 111.7 111.9 | 115.9 117.3 | 139.9 143.2 | 4.0 4.3 |
| 22-Jul-18 | 118.9 | 120.2 | 106.2 | 124.9 | 107.6 | 112.7 | 143.0 | 4.2 |
| 29-Jul-18 5-Aug-18 | 119.8 118.9 | 120.1 119.8 | 109.3 109.9 | 127.8 126.2 | 112.0 109.0 | 113.0 114.6 | 136.9 134.6 | 4.4 4.3 |
| Source: AN | | | 105.5 | 120.2 | 103.0 | 117.0 | 137.0 | . 4.5 |

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