

## ANZ-ROY MORGAN AUSTRALIAN CONSUMER CONFIDENCE MEDIA RELEASE

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### ANOTHER BIG SWING IN CONSUMER CONFIDENCE

- Consumer confidence fell in the week ending 5 March, down 4.4% and almost entirely reversing the previous week's gain. The 4-week moving average now sits at its lowest level since December 2016.
- The weakness in the headline index was broadly based, with the deterioration in households' views towards their finances driving the losses. Households' views of current finances fell a sharp 8.6% last week; while sentiment towards future finances also deteriorated, down a sizeable 6.2%.
- Households' views around economic conditions were mixed. While sentiment towards the longer term outlook edged 0.4% lower, sentiment towards the 12 month outlook actually improved 1.2% last week.
- After three consecutive weeks of gains, the 'good time to buy a household item' sub-index fell 6.5% to its lowest level since early December 2016.
- The series on inflation expectations edged down last week, although the four-week moving average was unchanged at 4.5%. Inflation expectations have been gradually rising over the past six months - up from a trough of 3.7% in September 2016 - which likely reflects higher petrol prices.

### ANZ'S HEAD OF AUSTRALIAN ECONOMICS DAVID PLANK COMMENTED:

"Despite the solid Q4 GDP reading last week, confidence has failed to hold onto the previous week's gains. While consumer sentiment remains above its long run average, the uptrend has clearly lost momentum in a period of unusually high volatility in survey responses.

The ongoing weakness in wage growth has likely weighed on consumers' perception of their finances - with the GDP report last week showing growth in wages remained lacklustre in Q4. Last week's report from the OECD that rising house prices are a threat to the Australian economy may also have unnerved households.

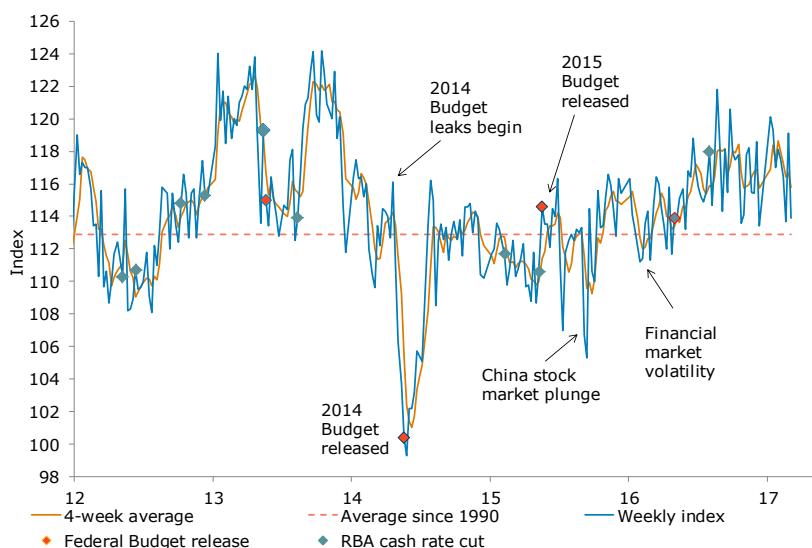
Looking forward, however, we believe that consumer confidence is likely to remain resilient, supported by solid economic fundamentals and an accommodative monetary policy stance."

### FIGURE 1. WEEKLY ANZ-ROY MORGAN CONSUMER CONFIDENCE AND INFLATION EXPECTATIONS

Last week (4-5 March)	Weekly change, %	4-week average	Monthly average since 1990	Inflation expectations (4 week ma)
113.9	-4.4%	115.8	112.9	4.5

Data collected last weekend (Saturday and Sunday), based on around 1,000 face-to-face interviews. Not seasonally adjusted. Further data history on page 5.

### FIGURE 2. CONFIDENCE FELL SHARPLY LAST WEEK



Source: ANZ-Roy Morgan

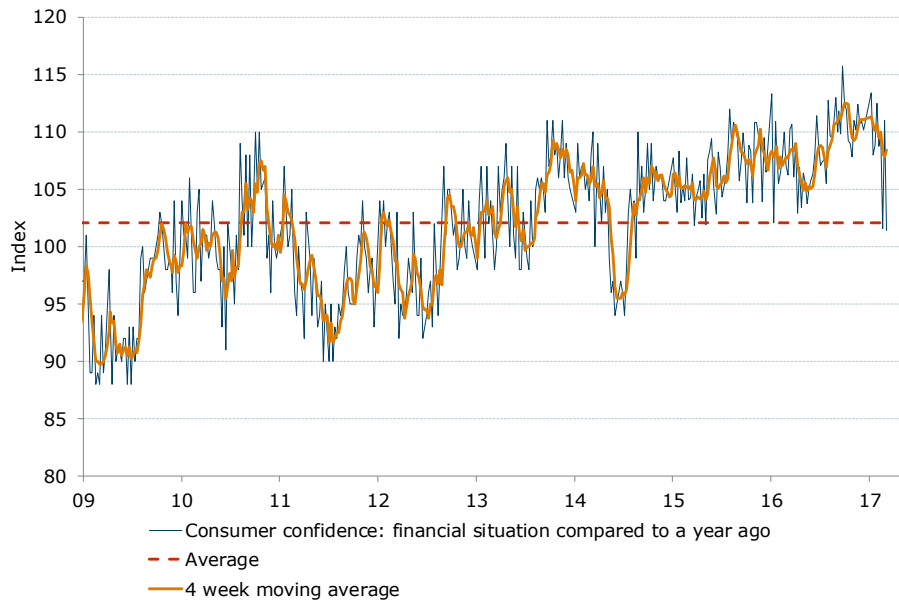
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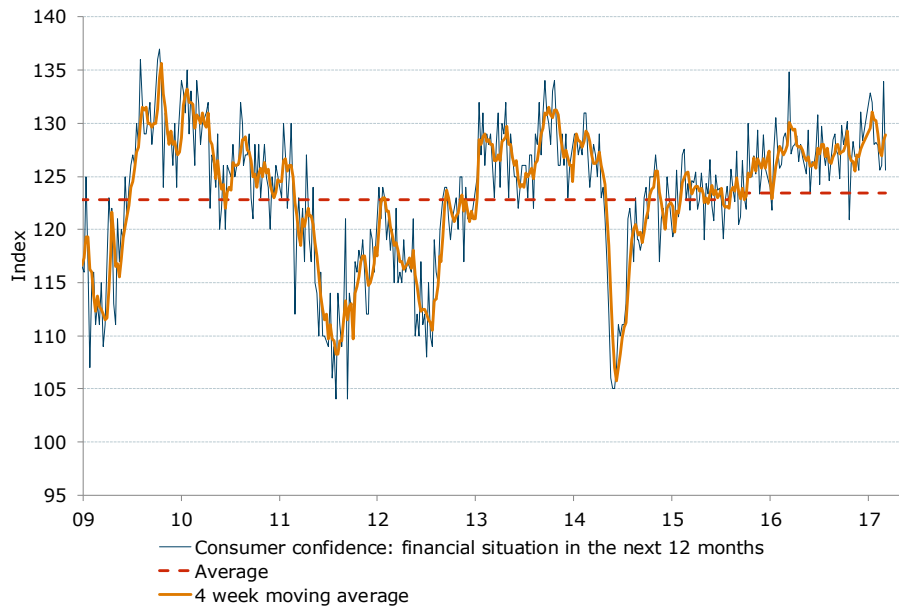
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**FIGURE 3. CONFIDENCE IN CURRENT FINANCIAL CONDITIONS REVERSED THE PREVIOUS WEEK'S GAIN...**



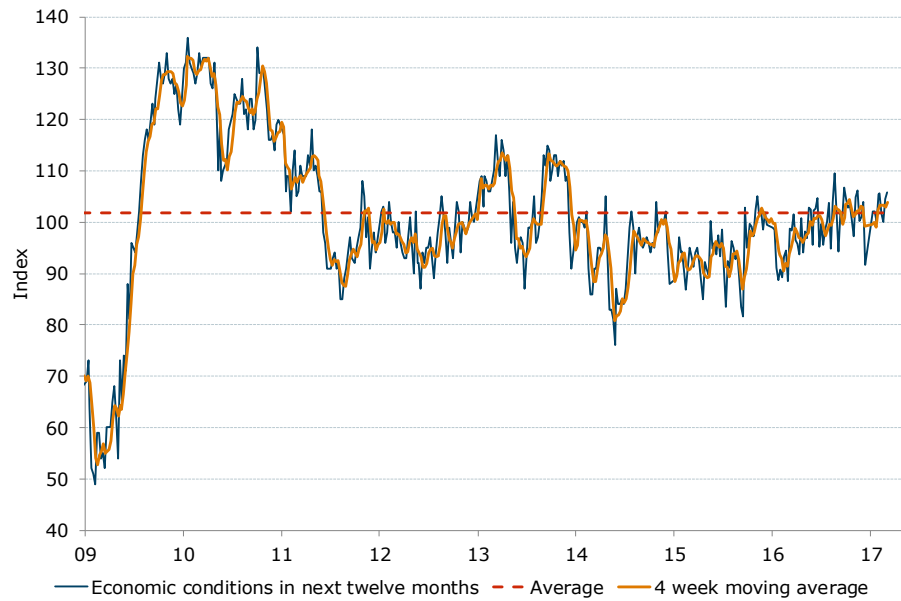
Source: ANZ-Roy Morgan

**FIGURE 4. ..AND CONFIDENCE IN FUTURE FINANCIAL CONDITIONS ALSO FELL SHARPLY**



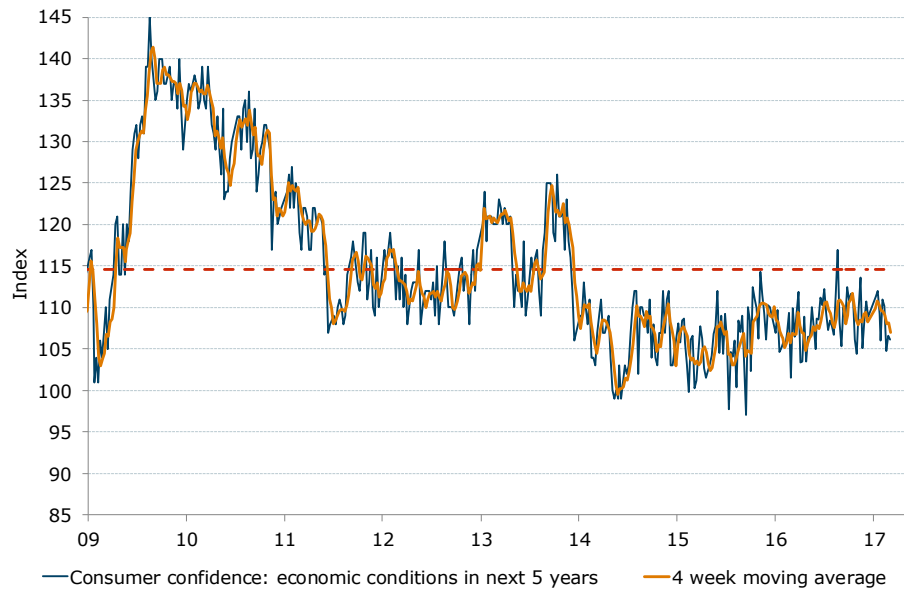
Source: ANZ-Roy Morgan

**FIGURE 5. CONFIDENCE IN THE NEAR TERM ECONOMIC OUTLOOK REMAINS CLOSE TO ITS LONG RUN AVERAGE....**

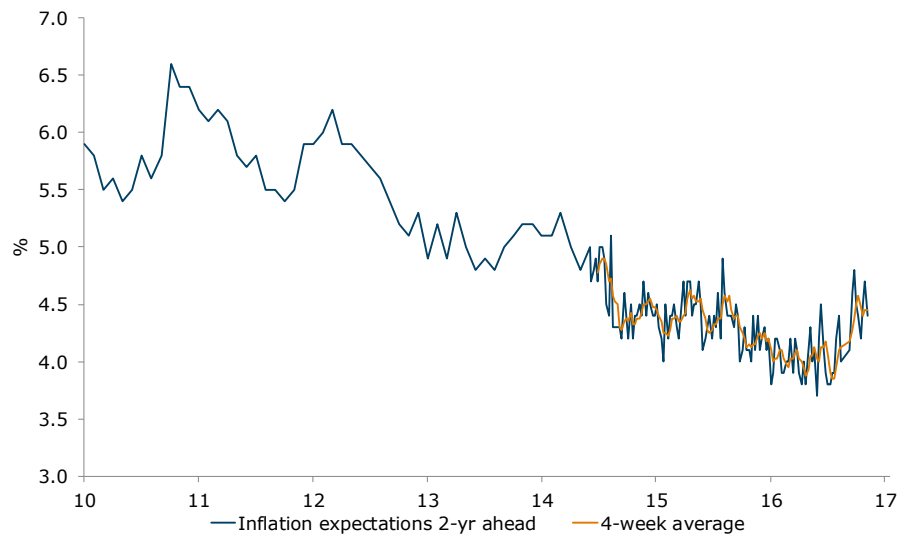


Source: ANZ-Roy Morgan

**FIGURE 6. ...WHILE CONFIDENCE IN THE LONG-TERM ECONOMIC OUTLOOK REMAINS SUB TREND**



Source: ABS, ANZ-Roy Morgan

**FIGURE 7. INFLATION EXPECTATIONS REMAINED UNCHANGED AT 4.5% (4 WEEK MA)**

\* Data from Oct-2014 is weekly.  
Data prior to that is monthly.

Source: ANZ-Roy Morgan

TABLE 1. CONSUMER CONFIDENCE

	Headline index		Subindices				Inflation Expectations	
	Last week	4-week moving average	1. Financial situation compared to a year ago	2. Financial situation next year	3. Economic conditions next year	4. Economic conditions next 5 years	5. Time to buy a major household item	6. Inflation expectations 2-year ahead (%)
<b>Avg since 2001</b>	116	-	102	124	106	114	135	-
<b>2010 avg</b>	124	-	101	127	124	130	139	5.7
<b>2011 avg</b>	114	-	97	117	101	116	140	6.0
<b>2012 avg</b>	113	-	99	118	97	113	138	5.8
<b>2013 avg</b>	119	-	104	128	106	118	139	5.0
<b>2014 avg</b>	111	-	104	121	94	106	132	4.9
<b>2015 avg</b>	112	-	107	124	94	106	131	4.4
<b>13-Sep-15</b>	105.3	109.6	107.4	121.2	81.7	97.1	119.4	4.7
<b>20-Sep-15</b>	114.5	110.0	109.9	126.5	102.8	110.1	123.1	4.5
<b>27-Sep-15</b>	110.6	109.3	107.7	123.0	95.1	108.4	118.7	4.1
<b>4-Oct-15</b>	110.0	110.1	103.8	121.9	95.7	102.3	126.4	4.2
<b>11-Oct-15</b>	115.6	112.7	108.8	130.0	99.6	112.5	127.2	4.3
<b>18-Oct-15</b>	113.3	112.4	108.3	125.0	99.1	111.1	123.2	4.4
<b>25-Oct-15</b>	113.4	113.1	103.8	125.0	97.2	109.9	131.4	4.2
<b>1-Nov-15</b>	115.2	114.4	110.8	126.9	102.2	106.3	129.6	4.4
<b>8-Nov-15</b>	116.6	114.6	110.8	125.2	105.1	114.3	127.7	4.3
<b>15-Nov-15</b>	115.9	115.3	109.7	129.4	101.2	111.6	127.7	4.6
<b>22-Nov-15</b>	114.5	115.6	109.5	123.3	102.1	109.4	128.2	4.2
<b>29-Nov-15</b>	112.8	115.0	103.9	125.2	98.6	106.1	130.2	4.9
<b>6-Dec-15</b>	116.3	114.9	109.5	128.9	101.9	110.3	130.9	4.6
<b>13-Dec-15</b>	115.4	114.8	106.5	125.8	99.5	110.0	135.3	4.4
<b>3-Jan-16</b>	116.3	115.2	113.3	124.0	98.9	106.9	138.7	4.3
<b>10-Jan-16</b>	114.1	115.5	102.1	121.8	98.6	109.7	138.3	4.5
<b>17-Jan-16</b>	113.2	114.8	110.9	127.6	91.2	104.6	131.9	4.4
<b>24-Jan-16</b>	112.2	114.0	108.6	130.5	88.7	105.1	127.9	4.0
<b>31-Jan-16</b>	111.2	112.7	105.5	127.5	90.7	105.8	126.8	4.1
<b>7-Feb-16</b>	111.4	112.0	106.4	125.8	89.2	105.3	130.3	4.3
<b>14-Feb-16</b>	113.6	112.1	107.7	126.1	93.3	107.0	134.1	4.1
<b>21-Feb-16</b>	114.3	112.6	110.0	128.6	94.5	109.4	128.8	4.1
<b>28-Feb-16</b>	111.3	112.7	107.0	129.1	88.5	101.5	130.4	4.0
<b>6-Mar-16</b>	114.8	113.5	106.2	127.9	98.8	109.9	131.7	4.4
<b>13-Mar-16</b>	116.4	114.2	110.2	134.8	98.4	106.5	132.4	4.1
<b>20-Mar-16</b>	116.0	114.6	110.6	127.1	101.6	109.4	131.2	4.4
<b>27-Mar-16</b>	114.5	115.4	106.1	127.8	96.5	111.9	130.1	4.1
<b>3-Apr-16</b>	113.4	115.1	108.9	128.0	95.7	103.4	130.8	4.2
<b>10-Apr-16</b>	112.0	114.0	102.9	128.8	93.8	103.5	131.0	4.3
<b>17-Apr-16</b>	115.8	113.9	106.9	126.4	100.8	108.9	135.9	4.1
<b>24-Apr-16</b>	111.7	113.2	103.4	128.0	94.1	103.5	129.7	4.2
<b>1-May-16</b>	113.9	113.4	106.4	126.8	98.1	106.5	131.7	3.8
<b>8-May-16</b>	113.9	113.8	105.6	126.0	96.9	106.5	134.6	3.9
<b>15-May-16</b>	115.1	113.7	103.7	125.2	102.8	110.0	133.7	4.2
<b>22-May-16</b>	115.7	114.7	105.1	129.4	102.4	107.6	134.0	4.2
<b>29-May-16</b>	113.2	114.5	105.8	123.3	95.6	105.0	136.5	4.1
<b>5-Jun-16</b>	116.8	115.2	106.3	126.4	102.3	108.7	140.2	3.9
<b>12-Jun-16</b>	116.4	115.5	108.1	126.0	102.6	108.6	137.0	3.9
<b>19-Jun-16</b>	118.8	116.3	111.4	127.4	104.6	111.2	139.2	4.0
<b>26-Jun-16</b>	116.8	117.2	108.8	130.8	95.2	110.3	139.0	4.0
<b>3-Jul-16</b>	115.8	117.0	107.1	124.2	99.7	112.2	135.6	4.2
<b>10-Jul-16</b>	115.2	116.7	107.4	129.7	95.6	109.2	133.9	3.9
<b>17-Jul-16</b>	114.9	115.7	107.6	127.4	98.6	107.3	133.4	4.2
<b>24-Jul-16</b>	115.5	115.4	105.5	126.0	100.1	108.4	137.3	4.1
<b>31-Jul-16</b>	118.0	115.9	112.7	127.6	103.8	107.8	138.1	3.9
<b>7-Aug-16</b>	114.7	115.8	109.6	124.6	94.9	106.7	137.6	3.8
<b>14-Aug-16</b>	117.6	116.5	109.5	126.7	104.0	111.6	136.1	4.0
<b>21-Aug-16</b>	121.8	118.0	110.9	128.5	109.6	117.0	143.0	3.8
<b>28-Aug-16</b>	118.4	118.1	113.0	129.0	101.9	108.2	140.1	4.1
<b>4-Sep-16</b>	114.3	118.0	110.0	127.5	94.2	105.3	134.7	4.3
<b>11-Sep-16</b>	118.1	118.2	111.8	127.1	101.8	110.1	139.9	4.0
<b>18-Sep-16</b>	115.5	116.6	109.8	124.8	100.7	108.6	133.5	4.1
<b>25-Sep-16</b>	120.6	117.1	115.7	129.8	106.7	112.5	138.5	3.7
<b>2-Oct-16</b>	117.9	118.0	112.6	128.0	104.5	110.9	133.3	4.2
<b>9-Oct-16</b>	117.5	117.9	111.9	128.9	102.9	111.7	132.2	4.5
<b>16-Oct-16</b>	117.8	118.5	109.2	130.2	103.3	111.6	134.9	4.1
<b>23-Oct-16</b>	113.6	116.7	109.0	120.9	100.5	106.1	131.6	3.9
<b>30-Oct-16</b>	114.1	115.8	107.8	126.1	97.3	104.4	134.6	3.8
<b>6-Nov-16</b>	117.8	115.8	111.0	128.3	104.9	109.8	135.2	3.8
<b>13-Nov-16</b>	118.2	115.9	110.1	126.8	106.2	113.6	134.3	3.9
<b>20-Nov-16</b>	115.5	116.4	112.4	126.8	100.3	105.1	132.9	3.9
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<b>4-Dec-16</b>	118.6	116.9	110.9	131.1	103.9	110.8	136.6	4.4
<b>11-Dec-16</b>	113.4	115.7	110.1	128.4	91.7	108.9	128.1	4.0
<b>8-Jan-17</b>	120.1	116.9	113.4	132.9	102.0	111.3	141.0	4.1
<b>15-Jan-17</b>	119.3	117.9	108.0	132.0	102.0	112.0	142.5	4.6
<b>22-Jan-17</b>	117.0	117.5	108.8	128.0	100.0	109.3	138.9	4.8
<b>29-Jan-17</b>	118.1	118.6	112.5	128.2	105.4	106.0	138.3	4.5
<b>5-Feb-17</b>	117.5	118.0	108.7	127.9	105.7	111.0	134.4	4.4
<b>12-Feb-17</b>	116.4	117.3	109.8	125.6	101.7	110.2	134.5	4.2
<b>19-Feb-17</b>	113.7	116.4	101.6	126.0	100.1	104.8	136.3	4.5
<b>26-Feb-17</b>	119.1	116.7	111.0	133.9	104.5	106.6	139.7	4.7
<b>5-Mar-17</b>	113.9	115.8	101.4	125.6	105.8	106.2	130.6	4.4

Source: ANZ-Roy Morgan

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